

MINUTES  
KENTUCKY STATE ASSOCIATION OF INSURANCE WOMEN  
April 17, 2010 EDUCATIONAL MEETING  
LEXINGTON, KY

The Kentucky State Association of Insurance Women- NAIW's State Educational Meeting was hosted by Bluegrass Association of Insurance of Women at the Hyatt Place, Lexington, KY on Saturday, April 17<sup>th</sup>, 2010.

Registration began at 8:30 AM with a Continental breakfast. Peggy Eubanks, Kentucky Council Director and presiding officer called the meeting to order at 9:31 AM. She welcomed everyone and thanked them for attending the educational meeting and for their support and friendship.

Dotti Duncan from IPNK, a first timer, led us in the reading of the Collect and the Pledge of Allegiance.

Council Director Peggy Eubanks introduced the KSAIW 2010-2011 Officers, Council Director Elect, Lydia Heathman, Treasurer, Linda Shearer and Public Relation Chair, Crystal Mahanes. She also thanked outgoing officers, Treasurer-Linda Shearer, Public Relations Chair-Pearl Taylor, and Parliamentarian-Sandra Blain. Peggy thanked the committee for putting the meeting together.

Pam Jury introduced the guest speaker, Terri-Lynn Woodhouse from CMI Consulting. Teri-Lynn is the founder and president of learnandinspire.com, an affiliate of CMI Consulting, LLC. CMI and L&I are consulting firms that work with clients around the world to define their brand through all levels of the organization. Terri-Lynn provided us with information on branding in our business and professional lives.

After the guest speaker's presentation, Pearl Taylor gave the Public Relations Report followed by the President's Reports. The reports were read and a copy was posted in the program.

After the presidents reports were read, Peggy called for any reports not in the program. Sandra Blain gave a report on the Rita T. Spellman Foundation. She advised that she can not get any information from Eastern Kentucky University regarding the program or if the program is still in force. She is checking on this. Janie from Bluegrass Association gave us an update on the Regional Meeting to be held in Lexington. The meeting will be held at Marriot Griffin Gate but no other information was available.

After the reports, Peggy Eubanks gave recognition of the First Timers at the meeting. Dottie Duncan was the only first timer. She was read the Bill of Rights including the perks and responsibilities.

Claudia Clawson from AutoOwners was introduced by Pam Jury. Claudia presented the NAIW Managing Stress Program

Announcements were made regarding the National By-Laws changes to be voted on at the national convention in Washington. All the changes would be voted on as one item. Peggy Eubanks stated that she would like to have a delegate from each of the associations attend the National Convention.

Peggy Eubanks presented the gavel to incoming council director, Lydia Heathman,. Lydia thanked Peggy for her two years as director and presented her with a gift.

Door prizes were drawn and having completed the meeting program and reports, the meeting was adjourned and we gathered for lunch.

Respectfully submitted,

Rose Welker, AU, AAI, CPIW  
Secretary to the Kentucky Council Director